

### Overview

**Country:** Malaysia

**Industry:** Real Estate and Property Management

### Customer Profile

G.E. Tan & Associates is a premier real estate company specializing in property management, property valuation and real estate agency services in Northern peninsular Malaysia. An industry leader in Penang real estate, the company is proud to call this great city our home.

### Solutions

Sage ACCPAC ERP and ALBERgo PM System

### Benefits

- Provides reliability, broad functionality, and secure accessibility enabling G.E. Tan to operate more efficiently
- A more innovative and agile corporate culture has been created
- Extended supply chain with streamlined order management
- Improved inventory tracking control by 70%
- Reduced risk in over supply of stocks

## G.E. TAN & ASSOCIATES

陳玉榮估價行 Reg Y-102  
Reg E-74



G.E.Tan & Associates is licensed and registered with the Board of Valuers, Appraisers and Estate Agents, Malaysia, within the ambit of the Valuers, Appraisers and Estate Agents Act 1981. G.E.Tan provides a complete range of property services through our three company divisions :

- Property Management Division
- Property Valuation Division
- Real Estate Agency Division

G.E. Tan & Associates is known as a premier professional services company in Penang with a reputation for differentiated local knowledge. With over a hundred full-time employees, our Property Management division provides maintenance, cleaning, security, billing and a full suite of other services to the properties under our management.

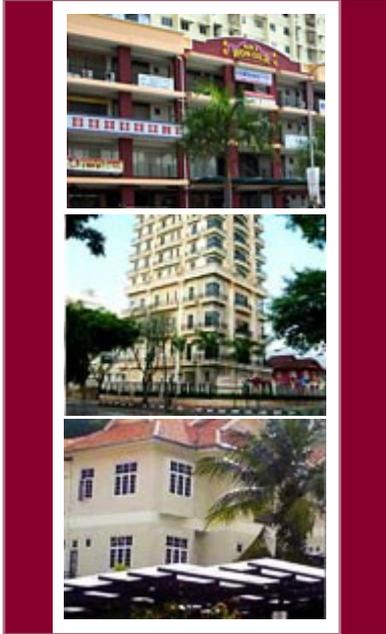
G.E. Tan are also on the panel of valuers recognised by most of the country's major banks and provide our clients with valuation services to satisfy loans, accounting, litigation and other purposes.

In addition, our team of real estate agents utilize the Company's wide-reaching network of contacts to help connect buyers and sellers, landlords and renters. Our strong reputation makes us one of the leading facilitators of real estate deals in Penang's dynamic marketplace.

“We will consolidate several job functions and provide additional training to staff to redeploy them as Generalists who are responsible for the gamut of responsibilities in property management.”

“This will help our property management team to become more integrated and to provide a more seamless service to our clients.”

Mr. Tan of G.E. Tan



“At G.E. Tan & Associates, our long-term strategy is to continue to lead in the implementation of the latest and most efficient technology. The deployment is part of our large-scale IT upgrade, and the ALBERgo’s structured implementation will result in increased employee productivity”

Mr. Tan Chun Khuan, General Manager of G.E. Tan

G.E. TAN & Associates together with Ygl rolled out the state-of-the-art ALBERgo Property Management System, bringing the company to a new level of efficiency and performance. With the deployment of this customized property management and maintenance software, GE Tan will be able to fully automate its billing system with tracking modules that are compatible with its existing accounting applications.

As one of the leading property managers in Penang, the company is committed to ensuring that its IT infrastructure is able to meet the demands of the increasingly complex property market. "At G.E. Tan & Associates, our long-term strategy is to continue to lead in the implementation of the latest and most efficient technology," the company said.

"The deployment is part of our large-scale IT upgrade, and the ALBERgo's structured implementation will result in increased employee productivity," adds Mr. Tan Chun Khuan, the company's General Manager

## Taking Property Management To A New Level

With the needs of residential and commercial properties becoming increasingly complex, Ygl has created 'ALBERgo PM System' solution to a new standard in the property management services industry in Penang.

For example, we will install cutting edge hardware at larger properties under our management," the company said. "This means that our staff can log on to our servers from remote locations and monitor properties online and in real time."

"We believe that no other property manager in Penang will be able to match the timeliness and efficiency of our new system."

Mr. Tan Chun Khuan, the company's general manager, adds, "We are confident in Penang's real estate market. Our migration to more sophisticated IT systems will further differentiate our services from other property managers."

"Tangible benefits will be felt by residents, landlords and, in the case of commercial properties, visitors and business owners."

The project is the result of over a year of careful planning and evaluation of the property management industry's needs.

> company	G.E Tan & Associates
> solution	Sage & ALBERgo
> product	ACCPAC & PM System
> operating system	Microsoft Window Server 2003
> database	MS SQL 2005
> industry	Real Estate & Property Management
> employees	100
> country	Malaysia



### **Streamlining Work Flows**

As part of the overhaul, the property management department will also begin streamlining its work flow. "We will consolidate several job functions and provide additional training to staff to redeploy them as Generalists who are responsible for the gamut of responsibilities in property management," said Mr. Tan.

"This will help our property management team to become more integrated and to provide a more seamless service to our clients."

### **Implementing Fast**

G.E. Tan implemented Sage financial—a product of the Sage Accpac. Ygl ALBERgo Property Management System was also implemented and integrated with the Sage Accpac finance module.

G.E. Tan managed the deployment of the ALBERgo PM System in Penang, Malaysia in the beginning of year 2009. By following the Ygl methodology, the project was professionally planned and well executed.

### **Moving Forward**

The ALBERgo PM System has given us far greater levels of control, has significantly reduce duplicated tasks and has provided G.E. Tan with a platform on which to integrated the company's IT systems. As our business continues to evolve, we will continue to look at the ways in which Ygl solutions can support our growth.

## For More Information

For more information about Ygl Convergence products and services, in Singapore, call the Ygl office at (65) 6270 7877. In Malaysia, call the Ygl Kuala Lumpur office at (603) 2166 5928, In Hong Kong, call the Ygl Hong Kong office at (852) 2609 1338 and Ygl corporate headquarter at (604) 2610619.

To access information using the World Wide Web, go to: [www.yglworld.com](http://www.yglworld.com)

Kingdee Southeast Asia Software Group Sdn Bhd (R&D Centre) in Penang Cybercity, call at (604)6303377

For more information about G.E. Tan services, call (04) 228 4333 or visit the Web site at: [www.getan.com.my](http://www.getan.com.my)

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“This will help our property management team to become more integrated and to provide a more seamless service to our clients. Already, the benefits in time-savings and convenience are being felt by our clients and employees.”

Mr. Tan Chun Khuan, General Manager of G.E. Tan

## About Ygl

Ygl Convergence Berhad is one of the premier Enterprise Resource Planning (ERP) solutions provider in the Asia-Pacific region since 1993. In Ygl, we believe and practice in the strength to ‘Meet in One Value’, the aspiration to build win-win relationship with our clients, business partners, shareholders and staff. With regional offices in Malaysia, Singapore, Thailand, Hong Kong and China, plus a team of over 100 professional consultants provides ERP services to 350 Tier I, Tier II and SME customers encompassing the financial, logistics, manufacturing, government and public utilities sectors. Thus, caters to the specific needs of various business ventures. Ygl strives to be the niche Enterprise Solution Software Provider in ASIA and long-term goal is to become the leading Enterprise Solution Software Provider in the WORLD.

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